

# Supplier registration

Please register online on <http://www.outsourcing.converve.com>

or fill in this form and fax it to ConVerve GmbH

**Fax Number: +49 (0)4123 922 61 29**

You can register 4 easy steps:

1. Enter your company data
2. Enter data for the person participating
3. Enter information about the product or service being offered
4. Pay the participation fee of EUR 250 excluding VAT per company (max. 2 people) if you are registered exhibitor at CeBIT 2008 (please quote your hall and stand number) or EUR 450 excluding VAT per company (max. 2 people) if you are not a registered exhibitor at CeBIT 2008

Once you have registered additional people, products and services can be added to your profile. All profiles will be checked before being published in the catalogue. If important information is missing we will contact you.

I accept the Conditions of Use.<sup>1</sup>

## Company Profile

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### Exhibitor Information

Order-Nr.: \_\_\_\_\_

Ident-Nr.: \_\_\_\_\_

CeBIT Exhibitor: Hall: \_\_\_\_\_ Stand: \_\_\_\_\_

VIP-Code, if got one \_\_\_\_\_

### Company Details

Company: \_\_\_\_\_

Street: \_\_\_\_\_

City: \_\_\_\_\_

ZIP Code: \_\_\_\_\_

Country: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Internet: \_\_\_\_\_

Main company activities<sup>II</sup>: \_\_\_\_\_

\_\_\_\_\_

Company Description<sup>III</sup>:

*(Please do not use more than 500 characters.)*

Display address data online<sup>IV</sup>:      yes     no

### Company Information

*Company Information will not be published!*

Employees:                     < 10       < 50                     < 250       > 250

Company turnover:         < € 2 Mio     < € 10 Mio     < € 50 Mio

Balance sheet total:       < € 2 Mio     < € 10 Mio     < € 43 Mio

## Person profile

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### Personal Details

Title: \_\_\_\_\_  
First Name: \_\_\_\_\_  
Last Name: \_\_\_\_\_  
Jobtitle: \_\_\_\_\_

### Communication

Personal company e-mail<sup>v</sup>: \_\_\_\_\_  
Mobile phone during event<sup>vi</sup>: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Fax: \_\_\_\_\_

### On which days do you want to take part in Outsourcing Matchmaking?

- all
- (04 March 2008)
- (05 March 2008)
- (06 March 2008)
- (07 March 2008)
- (08 March 2008)
- (09 March 2008)

### Password

A password will be given to you during online registration or – after fax registration - sent to your personal company e-mail address.

## Product-/Service Profile

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Title<sup>vii</sup>: \_\_\_\_\_

What we offer:

*(Please use between 200 and 800 characters.)*

Keywords:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Please select up to 5 keywords (see attachment).*

Collaboration sought:

- Commercial Agreement
- Research & Development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement

What are we looking for<sup>viii</sup>:

*(Please use between 200 and 800 characters.)*

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**Signature**

## **Keywords - Please select up to 5 keywords**

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### **Information technology outsourcing, data processing services**

- Information technology outsourcing, data processing services

### **Service computer centres**

- Service computer centres with data acquisition
- Service computer centres with document reading
- Service computer centres with system-house service
- Service computer centres with microfilm processing
- Alternate computer centres
- Back-up computer centres
- Mobile computer centres
- Service computer centres; other

### **Network and IT system services**

- Network operation, network management services
- Network service level agreements
- On-site service for networks
- Information system operation, information systems management services
- Facility management for IT systems
- Computer centre services
- Infrastructure outsourcing
- Managed LAN services
- Outtasking services
- Desktop management services
- Network and IT system services; other

### **Equipment housing services**

- Equipment housings for network node computers
- Equipment housings for information systems
- Equipment housing services; other

### **IT maintenance services**

- Remote maintenance services for information systems
- Website maintenance services
- Maintenance of obsolete systems, Legacy Systems Maintenance
- IT maintenance services; other
- Outsourcing of data system services; general
- Computer time sales
- Managed offshore facilities
- Electronic publication services
- Computer centre safety management
- Application support & application maintenance, application management
- Service Level Management (SLM) services
- School support centre, IT service for schools, second level support for schools
- Cable management for computer centres and server rooms
- Information technology outsourcing, data processing services; other

### **Business application service providers**

- Professional business processing service providers for electronic information service
- Professional business processing service providers for on-line databases
- Professional business processing service providers for on-line information services
- Providers for distribution support systems

### **Advertising and sales services (professional business processing service providers)**

- Phone acquisition services (professional business processing service providers)
- Ordering services (professional business processing service providers)
- Teleshopping (professional business processing service providers)
- On-line shopping (professional business processing service providers)
- eCommerce, eBusiness (professional business processing service providers)
- Internet distribution and marketing services
- Internet distribution and marketing systems
- Internet order processing service providers
- Internet/on-line advertising services
- Mobile Commerce, MCommerce, Mobile Business (professional business processing service providers)
- Voice Business, Voice Commerce (professional business processing service providers)
- Mobile marketing services with MMS and advertising image recognition
- Transmission services for press releases and radio

### **Application Service Providers (ASP) on the internet**

- Corporate portal services

## Application hosting service providers

- Application hosting service providers for private customers
- Application hosting service providers for medium-sized to small business customers
- Application hosting service providers for major customers
- Groupware application service providers
- Professional personal information management application service providers
- Mobile office application service providers
- Professional Service Automation (PSA) application service providers
- Enterprise Resource Planning (ERP) application service providers
- Customer Relationship Management (CRM) application service providers
- Managed application service providers, managed service providers, MSP
- Virtual private application service providers
- Business to Business B2B application service providers
- Mobile Internet application service providers
- Data synchronisation services on the Internet
- Wireless Application Service Providers, WASP
- Storage Service Providers, SSP
- Managed Security Service providers, MSS
- Implementation hosting service providers
- Transaction service providers
- Business processing service providers
- Business to Business search services
- Digital Rights Management Services

## Webanalytics services

- Webcontrolling services
- Usertracking services, webtracking services
- Webanalytics services
- Web monitoring services

## Context-aware service providers

- Context-based service providers
- Activity-based service providers
- Location-based service providers
- Context-aware service providers; other
- Shared service providers
- Business application service providers; other

## Business process outsourcing, BPO

- Finance and accounting business process outsourcing
- Credit, rent, and lease management business process outsourcing
- Personnel management business process outsourcing
- HR business process outsourcing
- Insurance management business process outsourcing
- Reinsurance business process outsourcing
- Contract and legal business process outsourcing
- Policy and contract management business process outsourcing
- Customer service business process outsourcing
- Telemarketing business process outsourcing
- Knowledge services business process outsourcing
- Help desk business process outsourcing
- Back office business process outsourcing
- System and infrastructure management business process outsourcing
- Billing and payment services business process outsourcing
- Printing, distribution and electronic archiving business process outsourcing
- Sales channel management business process outsourcing
- Guarantee business process outsourcing
- Offshore business process outsourcing
- Ticketing business process outsourcing services, airline ticketing services
- Credit card business process outsourcing services
- Call centres business process outsourcing
- eMarketing, eMail marketing, on-line marketing, mobile marketing business process outsourcing
- Onshore business process outsourcing
- Procurement business process outsourcing
- Nearshore business process outsourcing
- Outsourcing document handling for banks and financial institutions
- Business process outsourcing; other

## ICT consulting, management consulting in information technology

- Management consulting for ICT outsourcing
- Business transformation (management consulting)
- IT outsourcing project management
- Management consulting for Business Process Management/BPM
- ICT consulting, management consulting in information technology; other

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<sup>i</sup> **Terms of use**

**If you register as provider or visitor, we will safe data, in order to provide you with matchmaking services. We ask you to enter person and company related information. These data, which will be safed for your profile, contain: name, address, email address, phone number, and more. Personal user data will be kept strictly confidential and not passed on, unless you explicitly agree to this.**

<sup>ii</sup> Please describe the main activities of your company/organisation in a few words. This text will automatically be part of every product-/service profile you are submitting. (e.g.: Instant Messaging; Toolbar development; desktop applications)

<sup>iii</sup> Please give a short description of history, products, services, markets etc. of your company/organisation – max 500 char. (e.g. Jaytown is dedicated to delivering easy to use corporate solutions for presence, secure Instant Messaging and SMS. Jaytown is the European specialist in IM and 100% tailored toolbar applications (IE and desktop). Products: POST-@ COMMUNICATOR, a secure corporate Instant Messaging system. POST-@ SMS TOOLBAR is an easy to use PC application corporate SMS. Clients include Bertelsmann, Yellow Pages, Nedstat, Fortis, Elsevier and many other "A class" customers.)

<sup>iv</sup> If answered with "no", only the following fields will be displayed: "Company", "Main company activities" and "Company description".

<sup>v</sup> Giving your personal email address is mandatory. It will not be published

<sup>vi</sup> Please submit your mobile number. We will send you SMS containing the most recent information during the exhibition!

<sup>vii</sup> Please describe your product/service in one sentence, e.g. "Multi-OS platform mobile solutions".

<sup>viii</sup> Please describe the requested customer, product or service in at least one sentence. This section must be completed if you want your profile to be validated and published in the catalogue, e.g. "Our typical costumer is a SME with the need of advice and implementation of multiplatform OS mobile solutions."